**DOUBLE DEGREE PROGRAM - COURSE STRUCTURE**

**Path A: SEB LU students to Pforzheim University Business School (HS PF)**

|  |  |  |  |
| --- | --- | --- | --- |
| Semester | Institution | Course | ECTS |
| 1 | SEB LU | Organization and Management | 7 |
| 1 | SEB LU | Research methods techniques | 7 |
| 1 | SEB LU | Business process management | 7 |
| 1 | SEB LU | Accounting information for decision-making | 7 |
| TOTAL |  |  | 28 |

|  |  |  |  |
| --- | --- | --- | --- |
| Semester | Institution | Course | ECTS |
| 2 | SEB LU | Strategic management 2 | 7 |
| 2 | SEB LU | Business intelligence and analytics | 7 |
| 2 | SEB LU | Digital business | 7 |
| 2 | SEB LU | Elective course (type 13) | 7 |
| 2 | SEB LU | Business skills development 1 | 4 |
| TOTAL |  |  | 32 |

|  |  |  |  |
| --- | --- | --- | --- |
| Semester | Institution | Course | ECTS |
| 3 | HS PF | IT-Management | 6 |
| 3 | HS PF | Development of Multimedia Applications | 6 |
| 3 | HS PF | IT Project Management | 6 |
| 3 | HS PF | Customer Experience and Service Management | 6 |
| 3 | HS PF | Cloud Computing | 6 |
| TOTAL |  |  | 30 |

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| --- | --- | --- | --- |
| Semester | Institution | Course | ECTS |
| 4 | HS PF | Master thesis | 30 |
|  |  | The student chooses where he/she wants to spend the semester.  The Master thesis will be developed following **Pforzheim** Rules, always with conjoint supervision of Professors from the two institutions. |  |
| TOTAL |  |  | 30 |

**Path B: Pforzheim University Business School students to SEB LU**

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| --- | --- | --- | --- |
| Semester | Institution | Course | ECTS |
| 1 | HS PF | IT-Management | 6 |
| 1 | HS PF | Business Information Systems | 6 |
| 1 | HS PF | Cloud Computing | 6 |
| 1 | HS PF | Electives in IT | 6 |
| 1 | HS PF | Electives in Management | 6 |
| TOTAL |  |  | 30 |

|  |  |  |  |
| --- | --- | --- | --- |
| Semester | Institution | Course | ECTS |
| 2 | HS PF | IT Law | 2 |
| 2 | HS PF | Negotiation and Conflict Management | 1 |
| 2 | HS PF | Human Resource Management | 3 |
| 2 | HS PF | Multimedia and Communication Technologies | 6 |
| 2 | HS PF | IT-Project | 6 |
| 2 | HS PF | Electives in IT | 3 |
| 2 | HS PF | Open Electives | 9 |
| TOTAL |  |  | 30 |

|  |  |  |  |
| --- | --- | --- | --- |
| Semester | Institution | Course | ECTS |
| 3 | SEB LU | Organization and Management | 7 |
| 3 | SEB LU | Research Methods Techniques | 7 |
| 3 | SEB LU | Business Process Management | 7 |
| 3 | SEB LU | Accounting information for decision-making | 7 |
| 3 | SEB LU | Business skills development 1 | 4 |
| TOTAL |  |  | 32 |

|  |  |  |  |
| --- | --- | --- | --- |
| Semester | Institution | Course | ECTS |
| 4 | SEB LU | Master thesis | 28 |
|  |  | The student chooses where he/she wants to spend the semester.  The Master thesis will be developed following **SEB LU** rules, always with conjoint supervision of Professors from the two institutions. |  |
| TOTAL |  |  | 28 |