



PROGRAMME OFFERED IN ENGLISH

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#### GRADUATE PROGRAMME

# **MARKETING**

#### FOR CREATIVE, DYNAMIC AND FRESH IDEAS

Many people equate marketing with advertising, but it is much more than that. Marketing is based on customer understanding and is trying to create a suitable, tailor made offer for the customer using inspiration and innovation. It is a way of thinking that allows organizations to build competitive advantage and better business practices even in unfavorable conditions. It is a link between the company and its customers.

Are you creative, dynamic and ambitious? Are you interested in what marketing has to offer and how to properly use marketing and its tools in today's digitalized world?

Then enrollment in the graduate Marketing programme is the right choice for you.

- marketing manager / marketing manager for local, regional and international markets
- customer care / digital marketing administrator / sales manager / export agent



- trademark manager / product manager
- marketing / sales analyst / researcher

#### **GENERAL CURRICULUM**

## 1st year

## 1st semester

**Managerial Economics** 

**Research Methods and Techniques** 

Strategic Marketing Management

Accounting Information for Decision-Making

#### 2nd semester

Strategic Management 2

Sales and Business Marketing Management

- \* integrated Marketing Communications
- \* Marketing and Sales Across Cultures

**ELECTIVE COURSE** 

**Business Skills Development 1** 

# 2nd year

## 3rd semester

**Brand Management** 

**Analysis for Marketing Decisions** 

- \*\* Pricing Strategies
- \*\* New Product Development

MASTER'S THESIS PROPOSAL

#### 4th semester

**ELECTIVE COURSE** 

**Business Skills Development 2** 

**MASTER'S THESIS** 

- \* Student selects one of the two offered courses.
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## **CONTACTS**

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